Medspire HMIS — comparison sheet

Capability by capability, and the six questions to ask any vendor

Medspire HMIS
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Capability	Medspire HMIS	A typical HMIS
Modules	✓ Front desk, OPD, IPD, OT, ED, lab, radiology, pharmacy, blood bank, stores & assets, billing, claims, workforce, quality, analytics — one product	– Core billing/OPD/IPD; lab, pharmacy and quality often separate products or paid add-ons
Built from the ward	✓ Every sprint is a real failure mode written into a screen — 100+ stories you can read on this site	– Feature lists from a tender document
ABDM	✓ ABHA, HIP, HIU, consent manager, FHIR R4 — built in	– Often ABHA number capture only
Analytics	✓ 14 dashboards, 98 reports, filters and drill-down, CSV/PDF/Excel, on every plan	– Fixed reports; BI as a separate licence
Interfaces	✓ HL7 analysers, DICOM modalities, GST e-invoice, SMS/WhatsApp, speech — in the box	– Per-interface charges
Deployment	✓ Cloud, your own Azure/AWS, or on-prem — same build	– Cloud only, or on-prem only
Pricing	✓ Per bed per month; users unlimited on Hospital and Group	– Per user, per module, per site
Multi-hospital	✓ Group dashboard, shared masters, per-hospital books	– Separate installations
AI	✓ Discharge drafts, chart summaries, dictation, the assistant — with de-identified prompts and an on-prem option	– Roadmap
Testing	✓ 4,000+ automated tests and a browser walk-through on every release	– Manual QA

"A typical HMIS" describes mid-market products sold in India in our experience, not any one vendor. Ask them to show you the row on their demo; we show ours on the demo hospital.

Six questions to ask any vendor — including us

- [ ] **Can we take our data out, in full, in an open format?**
  Ours: yes — patients, visits, bills and documents as CSV, FHIR and PDF, any time, no charge; our copies deleted 90 days after a written request.
  Their answer: _____

- [ ] **Show me a consent request and a FHIR bundle leaving the system.**
  Ours: ABHA, HIP, HIU, the consent manager and FHIR R4 are built in and on the demo hospital — not a number captured on the registration form.
  Their answer: _____

- [ ] **What is on the invoice besides the subscription?**
  Ours: go-live once, by bed count. No per-user, per-module, per-interface or per-site charges on Hospital and Group plans.
  Their answer: _____

- [ ] **How is a release tested before it reaches our hospital?**
  Ours: 3,500+ automated tests and a browser walk of every screen on every release, published in the release notes.
  Their answer: _____

- [ ] **Where does the data live, and can we move it?**
  Ours: Azure India regions, your own subscription or your own server — same build, same price, your choice, changeable later.
  Their answer: _____

- [ ] **Show me the screen for the last thing that went wrong in a ward.**

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Ours: pick any story on this site — wrong blood in the tube, the duplicate patient, the expired stock — and we open the screen it produced.

Their answer: _____

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